



Ariane Dubé Gyenizse

Grant Writing and Funding Strategy Consultant
AG Solutions

With a diverse background and over eight years of experience in obtaining and managing grants, I have developed solid expertise in assisting NPOs and SMEs in finding various funding sources for their projects.

CONTACT

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LANGUAGES

- > Bilingual (French/English)
- > Spanish (active learning)

EDUCATION | TRAINING

2022 - today
Laval University
 Master's degree in international development and Humanitarian Action

2021
Laval University
 Sphere accreditation (Minimum standards for humanitarian intervention)

2021
McGill University
 Bachelor's degree in International Development and African Studies

2018
Human Synergistics
 Leadership and change management training

WORK EXPERIENCE

- Grant Writing and Funding Strategy Consultant** **2024 -**
 AG Solutions

Services offered :

 - Analysis and project-based funding strategy
 - Grant and funding research
 - Support in structuring budgets, timelines, resources, service partners, market research, etc.
 - Grant application writing
 - Claims management
 - Reporting and accountability

- Grant Writing and Funding Strategy Consultant** **2022 -**
 Alliance pour les droits des femmes mauritaniennes
 Nouakchott, Mauritania
www.adfmmauritanie.org

Funded projects :

Funded by AmplifyChange | 2024 to 2026
 Creation of school committees to combat female genital mutilation (FGM) and various forms of force-feeding in Mauritania

Funded by Global Affairs Canada | 2023 to 2024
 Strengthening women's rights in Mauritania by creating multilingual awareness-raising videos to combat gender-based violence

Funded by Global Affairs Canada | 2022 to 2023
 Strengthening women's rights in Mauritania by setting up awareness committees to combat female genital mutilation (FGM) and force-feeding.

- Grant Writing and Funding Strategy Consultant** **2016 -**
 Initiatives Coopéra et Fermes Intégrées Coopéra
 Saint-Louis, Senegal

Funded projects :

Funded by USAID | 2023 to 2025
 Growth of Fermes Coopéra's activities

Funded by Global Affairs Canada | 2016 to 2017
 Practical, intensive vocational training for the reintegration vulnerable populations in Saint-Louis.

SPECIFIC SKILLS

- > Identification and analysis of funding sources & resources
- > Thorough understanding of grant program criteria and requirements
- > Writing convincing, well-structured grant applications
- > Producing clear progress and financial reports
- > Managing multiple projects simultaneously
- > Knowledge of the NPO and SME sector in Quebec

COMPUTER SKILLS

- > Suite Microsoft Office
- > Sharepoint
- > Wix
- > Canva
- > Bambora
- > Suite Donna
- > Mailchimp
- > Raiser's Edge
- > Zoho Office Suite
- > Salesforce

REFERENCES

Available upon request.

PHILANTHROPIC EXPERIENCE IN QUEBEC (NPO)

- **Philanthropic Development and Communications Director** 2022 - 2024
Le Parados, Women Shelter, Montreal
- **Head of Communications and Philanthropy** 2021 - 2022
L'Arrêt-Source, Women Shelter, Montreal
- **Senior Advisor, Community Initiatives** 2019 - 2021
Quebec Breast Cancer Foundation, Montreal
- **Coordinator, Famijeunes Race Event** 2017 - 2020
Famijeunes Foundation, Montreal, Contractor
- **Philanthropic Development Officer** 2018 - 2019
Projet Cumulus - Substance Abuse Prevention, Montreal

Functions performed during my career in the Nonprofit Sector:

- Analyze and develop project-based fundraising strategies ;
- Seek innovative funding sources ;
- Write grant applications and project proposals ;
- Present solicitation proposals to partners ;
- Implement private funding strategies (major donations, monthly donations, fundraising, corporate partnerships, annual campaigns, major campaigns, etc.) ;
- Conduct strategic monitoring of new grant opportunities ;
- Draft partnership agreements ;
- Write impact for ongoing projects ;
- Prepare financial and activity reports for financial partners ;
- Maintain good relationships with major donors, partners, board of directors, etc. ;
- Develop a recognition and loyalty plan for partner and donor retention ;
- Ensure the organization's positioning in communications ;
- Implement strategies and timelines for recruiting and soliciting potential donors ;
- Submit project reports analyzing various solicitation campaigns and events ;
- Optimize the use of the database (Raiser's and Edge Prodon) and ensure rigorous follow-ups ;
- Organize fundraising events in partnership with Quebec companies (130K +) and establish the strategic plan, marketing plan, budget, and timelines for charitable events ;
- Develop and submit end-of-event reports and desired recommendations.